



COLGATE-PALMOLIVE COMPANY

909 River Road
Piscataway, NJ 08854

Anthony R. Volpe, D.D.S.
Director—Clinical Investigations
Research and Development Division

July 12, 1984

TO WHOM IT MAY CONCERN:

This is to advise that Mr. Daniel Frieling has been engaged by the Colgate-Palmolive Company to create computer software programs for the collection and analyses of clinical research data.

The programs that he has created for us are excellent in all respects. They are innovative, efficient and literally fault free. We are totally satisfied with the programs and continue to use the services of Mr. Frieling.

Mr. Frieling carries with him our highest recommendation.

Sincerely yours,


Anthony R. Volpe



MEMORANDUM

TO: G. McDonald
FROM: S.Cerruto
DATE: August 26, 1982
SUBJECT: GTE-SE PHASE I BILLING

This is a formal follow up to our recent telephonic conversation indicating that to our knowledge, GTE-SE is prepared to make payment of Phase I monies due TeleSciences.

As you are aware, although TCS was given short notice and had to reassign priorities, we were successful in satisfying GTE-SE relative to their "test" of TeleSciences credibility.

First, I do hope that billing has been initialized, and secondly, I am hopeful that once this matter is truly identified as resolved that Marketing will see fit to send a letter to Mr. Dan Frieling (TCS programmer) recognizing his extensive efforts and a job well done.

Thank You.

A handwritten signature in cursive script, appearing to read "Sal", is written over a horizontal line.

Sal Cerruto

SC/pla

cc: D. Berendson
→ D. Frieling ✓
J. Gancar
R. Ledbetter
A. Micko
E.A. Summers

Enclosure

UNITED TELEPHONE COMPANY OF THE NORTHWEST


601 STATE STREET, • HOOD RIVER, OREGON 97031 • (503)386-2211

September 21, 1982

Mr. S. Cerruto
Executive Vice President
TeleSciences Computer System
275 Route 46 West
Fairfield, New Jersey 07006

Mr. Cerruto:

This letter is in appreciation of the extra effort put forth by **Danny Frieling**. Our electronic billing computer was experiencing problems and time was a crucial factor. Danny spent approximately 6 hours on the telephone, working through his lunch hour, to assist in solving the problem without the loss of any toll billing. Please extend our appreciation to Danny.


David R. Beckley
Manager - Network

DRB/WD/ag

RECEIVED

SEP 27 1982

S. Cerruto

Dan J.



MEMORANDUM

TO: TCS Staff

FROM: S. Cerruto *SC/a*

DATE: August 15, 1983

SUBJECT: TURN-UP
 GTE-SE - CBS (5.0)
 AND EBX INTERIM REVISIONS

RECEIVED

AUG 16 1983

T. C. S.

Mr. Fred Cohen asked that I extend his congratulations and personal thanks to all those that made this turn-up a success.

While there were several people who were principally responsible for this effort, many others played an important role in this effort.

Special appreciation is given to TCS staff members without whom this project could not have succeeded:

- | | |
|---------------------|-----------------|
| Paul Abert | Bob Heller |
| Jim DiGiovanni | Shelley McGarry |
| Suzanne Duggan | Helena Schouten |
| Dan Frieling | Floyd Seib |

Before closing, I believe that a note of thanks is also due the Sombers' staff that worked so diligently on this project, i.e., Nancy Beller, Pete French, Ray Horn, Bob O'Malley, and Bunny Tems.

cc: F. Cohen
 J. Connell
 J. Reis

TELESCIENCES INC.

652 Buttonwood Ave.
Maple Shade, New Jersey 08052

RECEIVED

FEB 11 1982

T.C.S.

February 8, 1982

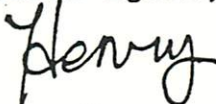
Mr. Sal Cerruto
TeleSciences Computer Systems
275 Rt. 46 West
Fairfield, NJ. 07006

Dear Sal:

I would like to thank you for everything that you and your people did to make the INWATS cut happen. I particularly want to recognize the efforts of John Gancar, John Davidson and **Dan Frieling** who labored long and late to make the 1 February date. That "Sunrise at Southfield" conference call with John Gancar and John Davidson was the critical turning point.

TCS stands very tall in the eyes of Michigan Bell. You did something that IBM was unable to pull off. We will reap many benefits from all the grief we went through.

Thanks again,



Henry Hutto

HH/lm

cc: Fred Cohen
Al Summers





MEMO

TO: ALL PERSONNEL
FROM: Sal Cerruto
DATE: February 10, 1982
SUBJECT: NEW YORK TELEPHONE IN-WATTS PROJECT

Yesterday, Mr. Fred Cohen, President and Chairman of the Board of TeleSciences, Inc., telephoned me to personally express his gratitude and congratulations to our staff for their professional commitment and extraordinary efforts in support of the New York Telephone In-Watts project.

At this time, both he and I would like to express our special thanks to:

Mr. John Davidson
Mr. John Gancar
Mr. Dan Frieling
Mr. Bob Heller
Ms. Paula Jensen

who worked diligently and at times thru the night, at no small personal sacrifice, in furtherance of this project. I would also like to thank their respective families for their patience and indulgence during this difficult time.

Sincerely,

A handwritten signature in black ink, appearing to read "Sal Cerruto", is written over a diagonal line that extends from the top left towards the center of the page.

Sal Cerruto
Executive Vice President

SC/rmw

cc: Mr. Fred Cohen
Mr. E.A. Summers

DRAFT.



Michigan Bell

November 2, 1983

RECEIVED

NOV 07 1983

G. BRANDES

Mr. George Brandes
Executive Vice President
TeleSciences Inc.
275 Rte 46 West
Fairfield, N. J. 07006

Mr. Brandes

This is to acknowledge the outstanding job that your system programmer, Dan Frieling, did on the Inwats Operating System and Merge Programs.

Dan brought the new system to the AMACC Center in Saginaw and stayed with it until all the "glices" were fixed. He worked long hours to write the changes needed in the Inwats System. I was very impressed by his thoroughness and cooperative attitude. Bringing the system programmer out into the field saves MBT and TCS a good deal of time.

Sincerely

William H. Boyce
AMACC
Saginaw

May 9, 1986

Mr. Dan Freiling
11 Hamilton Place
Pine Brook, New Jersey

Re. The 1986 Omega Watch Corporation/Washington Irving Lodge
Three Race Series at Hunter Mountain

Dear Dan:

There's cause to celebrate for a perfect Race Series for 1986!

So many factors go into executing a flawless three race series but the most important one being all those good people who helped make it so.

Your continuous support and valuable contribution is so appreciated and I want to thank you most heartily.

Each year, the encouragement and tireless effort of so many is most reassuring and culminates into the ultimate successful conclusion of these races and will impact on our race programs for the future.

With our best regards and many, many thanks for introducing the Washington Irving races to the computer world!

Sincerely,

WASHINGTON IRVING LODGE


Fred Avedis

FA/va

P.O. Box 547
Tannersville, New York 12485